Instructions: Compare all 4 boxes in each row. Do not analyze each word; just get a sense of each box.Score each of the four boxes in each row from most to least as it describes you: 4 = most, 3 = a lot, 2 = somewhat, 1 = least.

| Row 1 | A <br> Active <br> Variety <br> Sports <br> Opportunities <br> Spontaneous <br> Flexible | B <br> Organized <br> Planned <br> Neat <br> Parental <br> Traditional <br> Responsible | Warm $\quad$ C Helpful Friends Authentic Harmonious Compassionate |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Score | Score | Score | Score |
| Row 2 | E <br> Curious <br> Ideas <br> Questions <br> Conceptual <br> Knowledge <br> Problem Solver | F <br> Caring <br> People Oriented <br> Feelings <br> Unique <br> Empathetic <br> Communicative | Orderly On-time Honest Stable Sensible Dependable | Action Challenges Competitive Impetuous Impactful |
|  | Score | Score | Score | Score |
| Row 3 | I <br> Helpful <br> Trustworthy <br> Dependable <br> Loyal <br> Conservative <br> Organized | Kind J Understanding Giving Devoted Warm Poetic | K <br> Playful <br> Quick <br> Adventurous <br> Confrontive <br> Open Minded <br> Independent | L <br> Independent <br> Exploring <br> Competent <br> Theoretical <br> Why Questions <br> Ingenious |
|  | Score | Score | Score | Score |
| Row 4 | M <br> Follow <br> Rules <br> Useful <br> Save Money <br> Concerned <br> Procedural <br> Cooperative | Active <br> Free Winning Daring Impulsive Risk Taker | O <br> Sharing <br> Getting Along <br> Feelings <br> Tender <br> Inspirational <br> Dramatic | $\mathbf{P}$ <br> Thinking <br> Solving Problems <br> Perfectionistic <br> Determined <br> Complex <br> Composed |
|  | Score | Score | Score | Score |
| Row 5 | Q <br> Puzzles <br> Seeking Info <br> Making Sense <br> Philosophical <br> Principled <br> Rational | Social Causes Easy Going Happy Endings Approachable Affectionate Sympathetic | $\quad$ Exciting S Lively Hands On Courageous Skillful On Stage | T <br> Pride <br> Tradition <br> Do Things Right <br> Orderly <br> Conventional <br> Careful |
|  | Score | Score | Score | Score |



If any of the scores in the colored boxes are less than 5 or greater than 20 you have made an error. Please go back and read the instructions.

## Greens <br> Oranges

Are innovative and logical
Seek to understand the world
Need to be competent
Require intellectual freedom
Are curious
Question authority
Push themselves to improve
Seek perfection in play
May become intellectually isolated
Are slow to make decisions
Value concise communication
Look for intellectual stimulation
Enjoy intriguing discussions
Are sometimes oblivious to emotions
Are detached
Believe work is play
Are drawn to technical occupations
Analyze and rearrange systems
Focus on the future
Bring innovation to society

Are free and spontaneous
Are impulsive risk-takers
Are active
Are optimistic
Resist commitment
Can become virtuosos
Thrive on crises
Are drawn to tools
Like to be the center of attention
Have great endurance
Are drawn to action jobs
Need variety
Are dynamic, animated communicators
Are competitive
Deal with the here and now
Are bold in relationships
Are generous
Have difficulty finding acceptance
Like to live in a casual atmosphere
Bring excitement to society

## Golds

Are dutiful and stable
Need to be useful
Want to be self-sufficient
Value organization
Desire punctuality
Schedule their lives
Make and keep commitments
Measure worth by completion
Are goal-oriented
Value rules
Prepare for the future
Are inclined to join groups
Believe work comes before play
Safeguard tradition
Prefer order and cleanliness
Are responsible and dedicated
Are drawn to respected occupations
Enjoy positions of authority
Desire structure
Bring stability to society

## Blues

Are in search of themselves
Need to feel unique
Must be true to themselves
Look for symbolism
Value close relationships
Encourage expression
Desire quality time with loved ones
Need opportunities to be creative
Compromise and cooperate
Nurture people, plants and animals
Look beyond the surface
Share emotions
Make decisions based on feelings
Need harmony
Are adaptable
Are drawn to literature
Are drawn to nurturing careers
Get involved in causes
Are committed to ideals
Bring unity to society

